HELP WANTED ADVERTISEMENTS

one of these advertisements.

AGENTS WANTED.

'NIVERSAL BIBLE HOUSE, Philadelphia GENTS wanted to tack up signs and advertise our products. If you mean busters, send the for postage, packing samples c. 25 can be carried sailty. Write quickly, C. Co., Dept. 169, Pyrone, Pa.

BOND NALLESMEN.

BOND NALLESMEN. with understanding seed one dolar for sample; large commissions. Iowa Novelty company, Multin Ridge, Cedar Rapids, la.

AGENTS—Our song and quiet article plan is a wonder; get our free sample case offer. The Re-Co., 132 Lecust, St. Louis.

AGENTS—Increase your profits selling soap perfunes, extracts, Re. as side line. Lacassian Co., Dept. 642, St. Louis. Mo.

AGENTS—Every home buys "Presto," a repeater, sample free, Presto," a repeater, sample free, Presto, a repeater, sample free, Presto,

TRESCO

3 in 1 and Utility Snopping Bags, Hot Water
Fortles, Waterproof Ruchen Aprons: handle
tiese fast selling articles and increase your
moome. For 19 years we have been manufacturing good merchandise. New sellins
cutfit free, Improved Mfg. Co., Dept. 254
Ashland, Ohio.

HELP WANTED-MALE.

ACCOUNTANT.

A MANUFACTURER IN NEWARK
KEEDS AN ACCOUNTANT, NOT
WER 35 YEARS OF ACE, THORDUGHLY EXPERIENCED IN COST
YORK AND CAPABLE OF TAKING
TULL CHARGE OF THE GENERAL,
EDGER, STATISTICAL AND COST
DEPARTMINATS. IN REPLYING
HVE FULL, PARTICULARS OF
OUR EXPERIENCE AND SALARY
HAT YOU HAVE BEEN RECEIVA
NG. D 2195 HERALD, HERALD,
QUARE.

ACCOUNTANT,

Experienced accountant wanted; must be smillar with general and cost accounting and be able to take full charge of accounting work of company manufacturing a line of power plant equipment; good opportunity for first class man; state experience and salary expected, Y 2146 Herald, 280 B'way.

ACCOUNTANT, competent, to take charge of bookkeeping department and personally keep controlling accounts; one experienced in textile factoring and commercial banking, with a knowledge of French and German, preferred; applicant please give age, references, experience and salary desired. V 708 Herald, 280 Broadway.

ACCOUNTANTS wanted, experienced, sentor and junior, on stuff of established firm of secondants. Apply, stating full particulars, as to experience, references and salary; good opening and steady work for right men. O 2002 Herald, Herald sq.

OCOUNTANT (age 25 to 35), with practi-cal experience in factory accounting and ranch auditing; real opportunity to show eulis; salary \$2,400.\$3,000. T. K. 374 erald, Herald square.

ADVERTISING SOLICITOR.

Telephone solicitor for classified advertising of a morning newspaper. 218 weekly to start; no commissions. Reply stating references and past connections. Y 2114 Heraid, 280 Broadway.

ADVERTISING ASSISTANT.

arge corporation has excellent opportunity young man who possesses at least rudi-plary knowledge of printing operations not afraid of hard work; advancement the right man is assured; aslary to start imensurate with ability; state full par-ARCHITECTURAL draftsman wanted by New York architect, state experience, ref-rences, salary. R 1846 Herald, 16th st.

Require an ASSISTANT WINDOW TRIMMER.

A man with department store experience will find this a permanent and lucrative po-sition. Apply superintendent.

AIDITOR-A YOUNG, VIRILE ADVERTISING COMPANY WANTS A HARD WORKING, CONSCIENTIOUS WORKING AUDITOR WITH A COMPLETE KNOWLEDGE OF BOCKEEPING TO TAKE CHARGE OF A DEPARTMENT EMPLOYING ABOUT TEN LOYAL AND INTELLIGENT GIRLS: STATE AGE, RELIGION, TELEPHONE AND PRESENT OR LAST SALLARY, D

HENCH hands in wood working mill, on-who has had experience in listing, estimat-ing and laying out work. Write, giving ex-perience, age and salary expected, Y 21st Herald, 226 Broadway.

What Others Say About Results From Herald Want Ads

No. 6.

Asbury Park, N. J. 810 Deal Lake Drive.

THE NEW YORK HERALD

entlemen:

I received a very fine offer for a housekeeper's position the first morning my advertisement appeared. I have not accepted it or any of the others I received, as I am waiting to see what my final insertion in Sunday's edition will bring forth.

Thanking you once more for the attractive placing and wording of my needs that brought me auch success, and commending The New York Herald to others in like need, I remain, very truly yours.

MISS EDITH WATERS. Place All Your Want Ads in

THE NEW YORK HERALD Telephone Worth 10,000

HELP WANTED-MALE.

facturing good merchandise. New selling cutifit free. Improved Mfg. Co., Dept. 254. Ashland, Ohio.

SALESMEN—Retail pride shashed in TEN DOLLARS!! Wonderful 3 lb. Desk Addling Machine. Does work of Arpensive models; adds, subtracts, multiples, divides automatically; Five YEAR GHARAPYEE; tremendous demand everywhere; marvelous opportunity; main or side line; AMAZING PROFITS. Write quick for illustrated book let and liberal triel offer. Calculative Corp., 200 Smith Bidg., Grand Rapids, Hico.

Female.

\$4.50 FER HOUR, easy, pleasant work, all or spare time, introducing Simplex Ironing, wonderful seller; new agent made \$75 first week. W. J. Lynch, Springfield, III.

\$6.50 FER HOUR, easy, pleasant work, all or spare time, introducing Simplex Ironing, wonderful seller; new agent made \$75 first week. W. J. Lynch, Springfield, III.

\$6.50 FER HOUR, easy, pleasant work, all or spare time, introducing Simplex Ironing, wonderful seller; new agent made \$75 first week. W. J. Lynch, Springfield, III.

vassers, 200 E. 23d st.

CARPENTER, to act as assistant superintendent to general contractor; prefers young man, experienced, educated; must be able to read plans and specifications. Y 2179 Herald, 280 Broadway.

CHIROPODIST, with clientele for 5th av. hairdressing parior; splendid opportunity for right party. Robert, 500 5th av. COOK. Chinese, Japanese or Korean; competent; personal reference required; small family in New Jersey, near New York. Apply C. B., Hotel Webster, 40 West 45th st., Sunday, from 10 to 1.

COUPLE, white, man chauffeur, butler, handy man; wife cook and general houseworker, for small family in the country, near city; steady all year work to right party; salary \$100 per month. Y 2180 Herald, 280 Broadway.

COUPLE, German-Americans, to take entire charge, except Isundry; permanent positions with adult family; city apartment in winter; Jersey shore in summer; both must be absolutely first class, neat, willing, efficient and clean; Al references required; good wages. Please write full particulars to L. L. Box 86, 311 Amsterdam av. S. E., 10 Union sq.

MAN wanted for general work on hospital
farm; should be a good teamster and able
to milk a few cows as required; near persorial habits and sobriety essential; wages,
including board and lodging, 360 per month,
Sprain Ridge Hospital, Yonkers, N. Y.

coupele, entire work in family of 2; garden den, lawn, furnace, car. &c.; only first dass help with reference need apply. Tel. Bayside 1019.

COUPLE—Wife, housework, plain cooking, washing; man, gardening and useful; small cooking; with the same cook, man as farm rank teamster; wages \$135 to \$140; persecase. Sprain, Ridge Hospital, Yonkers, Tel. Yonkers 229.

COUPLE, woman as cook, man as farm rank teamster; wages \$135 to \$140; persecase. Sprain, Ridge Hospital, Yonkers, Tel. Yonkers 229.

COUPLE, woman as cook, man as farm rank teamster; wages \$135 to \$140; persecase. Sprain, Ridge Hospital, Yonkers, Tel. Yonkers 229.

COUPLE, woman as cook, man as farm rank teamster; wages \$135 to \$140; persecase. Sprain, Ridge Hospital, Yonkers, Tel. Yonkers 229.

COUPLE, wereigeed, to do entire work for family of three adults; must furnish personal references. Telephone 2607 White Plains.

COUPLE, useful butler, cook; country; \$150.
Universal Agency, \$25 Madison av.

In the control of the propersonal to the dealing quite personal with business men; our field offers much better than average opportunities and benefits to the right man; satisfactory financial arrangements will be made with the man who can satisfy himself and so first personal teritory. Phone F. E. Basier at Bryant 1292.

DO YOU KNOW?

MILK SALESMAN to market increasing output of modern dairy farm to select New York trade; must be experienced in soliciting milk consumers, able to sell hotels, clubs, delicatessens and organize milk route and be of a good personality and a hustley. Writs, giving experience, V 719 Herald, 280 B way.

A certified public accountant, representing several industries, desires to interview a few ambitious to better themselves and who are willing to qualify through a short framing; salary to start about \$55 to \$75 per week when you qualify moderate charge for material and training; state age, present position, and phone in confidence. Address Box O 2004 Herald, Herald square.

OFFICE MAN AS TIMEKEEPER.

SALARY \$20 A WEEK.

Deairs man about 30 years of age who is good at figures and has had similar experience to timekeaping work; must also be a typlet; the starting hour is 7:20 A. M. must be able to give first class references, have ability and show tact; married man preferred; position is in Long Island City. Address Box 389, 209 Cable Building. cre Bidg.

ESTIMATOR AND COST ACCOUNTANT in builder's office, located about 40 mices from New York; must be acquainted with high class country residences; send references. Reply V 2150 Heraid, 280 B way.

FARMER—Permanent position; good treatment; single man; must have general farm knowledge, fine teamsier, plowman, understands machinery; willing, obliging; references; state wages. Box 532, Pleasantville, N. Y.

An experienced paper salesman, with clientels in or about the city, is needed to push a fast growing line; prospects excellent; commission busis; give age and details of past experience. Address

P A 818 Herald, Fulton st.

PRINTING EXECUTIVE
with thorough inowledge of composition, presswork and binding, to conduct union plant, near city, employing about 20 men. practical, efficient craftsman who understands color work as well as plain printing.

We want an ambitious employee who will cooperate with the house-a worker, not a talker; a plain, practical man, not a "seven day wonder."

Give qualifications (in handwriting) and consecutive business references covering your past 10 years, with 3 character references, longire Y 2185 Herald, 280 B'way.

PRINTING salesmen, husliers with trade, modern plant, center city; splendid oppor-tunity right man; 'quick deliveries low prices; steady positions; address, stating ref-

HELP WANTED-MALE.

REPRESENTATIVE WANTED

INDUSTRIAL RELATIONS MAN.

Wanted by a large financial institution, a college graduate; oreferably under 30, with actual experience in industrial relations work; must be compared to advise in a constructive way, with employers of labor and willing to travel.

State fully details regarding education, experience and quality described and experience and experie

SHAW, ROCKWELL & SAN-ORD,
I West 155th at. 1972 Jerome av.
REAL estate broker, high grade, capable
handling large deals, manted by midtown
Curistian corporation, strictly commission
basis, unexceptional opportunity for the
right man. A. B. 212, Heraid, Heraid eq.
REAL ESTATE MANAGER-MAN WITH
ENFERIENCE IN MANAGING LOFT
BUILDINGS. APPLY BY LETTER ONLY.
HELL & STERN, 1165 Broadway.
HEAL Estate Salesman-Man with experione in renting in the midlown section;
sulary and commission. Apply by letter
only, Hell & Storn, 1165 Broadway.

SALESMEN

Exceptional opportunity for energetic, well informed man of experience and standing to sell first of \$100.00, \$500.00 and \$1,000.00 in erection of water power develop-ment in the State of New Jersey. proved by the State Water Supply Commission of the State of N. J., and will be constructed under their supervision. The certificate of inprepared and will circularize that and will furnish leads, the bonds preference of territory and liberal

One of the oldest office appliance One of the oldest office appliance companies in America, whose products have enloyed worldwide distribution since 1900, is planning an intehsive advertising and merchandising campaign throughout the United States and Canada and will have need of 56 ADDITIONAL BRANCH OFFICE MANAGERS, 12 TRAVELING SALES SUPERVISORS AND OVER 100 SALESMEN OF THE BETTER CLASS.

Experience in the office appliance field is unnecessary in order to qualify. Character, initiative and sales ability will count first. Applicants will be given a thorough training in the sale of securities and merchandise (without financial sacrifice to themselves) before being promoted to permanent sales executive positions.

Call Monday, March 13, between 11 A. M. and 3 P. M., at suite 607, Buckley-Newhall Building, 41st st, and 6th av. Ask for MR. MUS-TAIN.

SALESMEN.

Twelve energetic men who can WALK. TALKand rell the TRUTH have an opportunity for permanent connection with growing Corporation offering a good sound proposition to be represented by intelligent, energetic men.

Interview with our Sales Man-ager will outline exceptional op-portunity.

Write, phone or call F. J. Huber, 861-863 Bergen av., Jersey City, Phone Bergen 418,

Tou have seen the advertising of our product in the Times and on the billboards of the subway, elevated and tube trains in New York elty, Brooklyn and New Jersey. You have bought it on the newstands, &c. Now we are expanding and want three more live wire producers to sell a limited amount of our capital stock. We furnish leads. You clove them. Liberal commission arrangement, nothing \$100 a week and up. Address box 115 Herald, Herald sq.

SALESMAN—Good selling proposition for the man with selling shillty. If you are a live wire apply to E 1659 Herald, Brooklyn.
SALESMAN to take as a side line coffees, tean and spices, &c., to sell to restaurants and hotels, for a reliable wholesale house; references. Write Spices, 2387 Broadway. SALESMAN to visit milk and lee cream companies and live in Philadelphia; mar-ried man, who can operate a Ford car. Apply 56 Commercial st., Greenpoint, B'klyn.

required, F 2217 Herald, Herald sq.

SALESMAN, thoroughly experienced in millinery supplies, with following in refail and manufacturing trade. O 2003 Herald, Herald square.

SALESMEN experienced in any line of business. Apply Room 1029 Equitable Buildiness.

HELP WANTED-MALE.

You are seeking the opportunity make a success in a big way, and can offer this opportunity to a i uses of the right calibre.

We need a few more men to take the places of men who are going from sure financial sales force into their exerciantising nositious, and the concrunity offered is to make unusually arge commissions during the next few contin. And then to secure a normatical executive position in our National Merchandising Sales Organization, with exclusive territory.

We will be glad to give you com-plete details 1,f you will spuly it nerson at your convenience on Monday or Tuesday. Kindly ask for Mr.

KENDALL PRODUCTS COMPORATION Buckley-Newhall Bldg., 709 6th Ave. (between 40th and, 41st sts.).

SALESMEN UNION BANKERS CORPORATION HAVE IMPORTANT OPENINGS FOR ENCEPTIONAL MEN.

Those selected will be given ever-opportunity to establish permanen relations with reliable bond house

While previous selling experience is desirable it is not essential, as all those needing instruction will be given careful assistance from the house.

If you possess the proper qualifi-cations for success and can furnish a clean record your commissions will be limited only by your ability. Call early Monday.

ROOM 1017.

AND

WELL KNOWN DOWNTOWN INVERTMENT HOUSE. HANDLING
HIGH GRADE ISSUE, HAS OPENING FOR TWO OR THREE BUSINESS MEN WHO ARE CAPABLE
OF MEETING THE BIG EXECUTIVE: OPPORTUNITY TO MAKE
SPLENDID CONNECTION: ATTRACTIVE COMMISSION PROPOSITION TO THOSE WHO CAN QUALIFY, CALL ON MR. WILLIAMS,
ROOM 1018, 165 BROADWAY.

SALESMEN.

A HIGH GRADE INVESTMENT BANKING HOUSE CAN USE THE SERVICES OF SEVERAL SALESMEN IN PLACING WITH INVEST. ORS A FIRST MORTGAGE BOND ISSUE OF AN ESTABLISHED CEMENT COMPANY OWNED BY STRONG FINANCIAL INTERESTS: SALESMEN WHO HAVE SOME KNOWLEDGE OF THE CEMENT INDUSTRY AND A CLIENTELE PREFERRED: COMMISSION BASIS, REPLIES WILL BE TREATED CONFIDENTIALLY. G 1231 HERALO, FULTON ST.

SALESMEN.

FIFTH AV. AND SITH STREET, HAVE VACANCIES FOR EXPERIENCED SALESMEN IN THEIR

> SILK AND LUGGAGE DEPARTMENTS. ALSO IN THE VARIOUS SECTIONS OF THEIR UPHOLSTERY DEPARTMENT.

APPLY AT STH STREET EMPLOYEES ENTRANCE OR BY LETTER ADDRESSED TO PERSONNEL BUREAU.

SALESMANAGER.
WE WANT A SALESMANAGER,
ONE WHO 18 A PRACTICAL
PRODUCING SECURITY SALESMAN, AND TO THE MAN THAT
CAN QUALIFY OUR ARRANGEMENT WILL BE ON A SALARY
AND COMMISSION BARIS. THE
WORK WILL BE TO HAISE
MONEY BY THE SALE OF OUR
STOCK SO THAT WE MAY OPERATE THE PLANT THAT IS
FULLY EQUIPPED AND OWNED
BY US TO MANUFACTURE ONE
OF THE MOST ATTRACTIVE
MACHINES ON THE MARKET
HRENDONNE CORPORATION, 1
MAIDEN LANE, NEW YORK
CITY.

SALESMAN

with stock, book or insurance experience; present men aver-aging over \$100 month com-mission; direct leads; close co-operation; sells on sight; im-mediate opportunity, sales man agership and permanent sal-arled position. Call Tuesdey, room 43, 321 Brondway.

agership and permanent sale and

Distributor of nationally advertised product has splendly opportunity for several expensional example salesman on liberal commission basic miss the season for overhauling cars and hig demand for piston rings 138 West dich at

HELP WANTED-MALE.

SALESMEN

FOR ONCE IN YOUR LIFE look at LIFE and BUSINESS with wide open eyes, UNAFRAID. Deep in the heart of every man is the sincere desire to really COUNT, to step out of the dis-appointing and unprofitable rut of petty tasks and to grapple with the problems of important position and responsibility.

IS YOUR WORK UNINTERESTING?

You can easily be successful if you are HAPPY in your work, and you can't be happy unless your work is INTEREST. ING. And you can't feel the same interest in minor, routine work that you would feel in a job that just naturally challenges everything you've got in the way of AMBITION, ENERGY, BRAINS, PERSONALITY and RESOURCEFULNESS, You've got to have a job that year lastingly makes you hustle, keeps you right up on your toes, facing new situations, solving new problems, meeting new people every minute of the day.

THE WAY TO SUCCESS

THE DOOR OF OPPORTUNITY

TAKE MY CASE, FOR INSTANCE.

I can remember many months ago, almost two years, when I woke up to the
fact that with the Runiness Builders there
was a wide-open opportunity for everything I wanted and was looking for. I
had never sold anything, but I didn't see
why I couldn't do as well as the next
fellow. Training, experience and developmontin to EXECUTIVE POSITION were
offered and were ahead of me, as sure as
Fate, IF I HID MY PART. Well, I
plunged in head first, and it's been the
happiest, most profitable and most successful time in my life.

SALES MANAGERS NOW.

I'm thinking of Andre and Hyde, and Brophy and Pope, Boggs, Krug and Laird, and so many others whom I knew as Salesmen and who have climbed up the ladder to Executive Promotions. THE NEED OF THE HOUR.

Industrial America is clausering for one thing more than any other—SALESMAN-SHIP. The day of easy business and ORDER TAKING has gone, and there is no sign, of its return. Salesmanship has again come into its own, and all the imitations that have been parading as SALESMANSHIP are hopelessly in the diseard.

SERVING THE COUNTRY through the development of its Indus-tries is the greatest kind of a privilege. And now, if ever, is the time for men to take a new grip on things and put their shoulders to the wheel with every ounce of strength and determination. Those men count most who are serving the Na-tional need by building business, and

our men are doing just that, selling the securities of established, growing industrial corporations that are expanding their facilities to take care of increased demand for their products. CORPORATIONS THAT HAVE FACTORIES AND STORES CLOSE AT HAND, THAT YOU CAN VISIT AND INSPECT AND SEE IN. OPERATION—IN ONE AFTERNOON.

AND IN THE FUTURE,

INEXPERIENCE IS NO BAR.

New salesmen are steeping to the front every week-men who had never sold a them before. The training and coopera-tion are practical and thorough and will help you to the same SUCCESS and HAP-PINESS that have come to hundreds of

You Earn while you learn, in liberal commissions, engaged in the most stimulating and fascinating work imaginable.

is for constant development, constant advancement, always higger and better work. And unless you heed that call the world of business is going to move right past and beyond you, leaving you for in the rest, a loresome, solitary figure standing in the wrockage of neglected opportunities and unfulfilled hopes. On the other hand,

A GLORIOUS FUTURE is ahead of you in the hundreds of Ex-ecutive positions that are coming into existence in our Client Corporations.

Come in and see for yourself why the BUSINESS MEANS SO MECH TO SO MANY.

JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC.,

SALESMEN to sell attractive Issue 86, pro-ferred and common stock of New York-company, preferred paying quarterly divi-dend; progressive, high grade concern and investors will recognize this offering as a sound husiness proposition; references re-quired and responsible men will be given leads; strictly commission. Call or write Townsend Company, Inc., 38 East 42d at-room 200.

* ZALERMAN to dealers of highest grade spa-cial furniture, which we manufacture for exclusive trade; liberal drawing account and expenses with commission; we need the very best man in this particular field; give full particulars as to experience, ace, &c., in your repty. Y 2155 Harald, 280 H way.

HELP WANTED-MALE.

SALESMEN.

Evening or Part Time. By the flickering light of a log fire, and with nothing to figure on but the back of a fire shovel. Abraham Lincoln defied the circumstances that surrounded him and rose to the Presidency of the United States.

It is possible that circumstances over which you have no control de-mand your daylight hours, but what use are you making of the spare time that is yours to do with as you please?

A knowledge of salesmanship is essential to success in all forms of business. Even Prosident Harding will be a failure as a President unless he is salesman enough to sell his policies to Congress and the Nation at large.

One of the greatest schools for sales-manship is located right here in the Knickerbocker Building, in the heart of New York. Its course is a com-bination of training and actual sell-ing. You earn while you are learning. There is absolutely no charge of any

This Company is financing the expression of established, growing businesses. You will be working on a commission basis, but it will surprise you to learn that even in your sparetime you can greatly increase your present earning capacity and become proficient in the real art of salesman, ship.

Age is no barrier. Some of our most successful salexmen are more than seventy years of age.

Past experience is not essential. So far as education is concerned, while we have hundreds of college men with us, the ordinary education is all we require.

JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC.,

12th and 13th Floor Broadway and 42d Street.

SALESMEN.

THE MEN SELECTED WILL BE GIVEN A THOROUGH TRAINING ON THE TECHNICAL POINTS OF OUR PRODUCTS WHICH INCLUDE GILSONITE JAPAN, ASBESTOS LIQUID ROOFING AND BESTPHALT BOILER WALL
CEMENT.

EXPERIENCE WITH BUILDING MATERIALS IS NOT RESENTIAL, AND MEN OF GOOD CHARACTER AND APPEARANCE WHO HAVE HAD SOME SPECIALTY SELLING MAY FIND THIS TO BE THE OPPORTUNITY THEY HAVE BEEN LOOKING FOR. COMMISSION BASIS. PHONE FOR APPOINTMENT FOR PERSONAL INTERVIEW MONDAY OR TUESDAY. ASK

SALESMAN—LIFE INSURANCE.

Are you between 28 and 40 years of ago.
Have you personally procured about \$200,000 to submess for each of the past two years? If favorable conditions are arranged for you have you the ability to procure beta fide application at first interview. Are you able to sell life insurance to all classes of men? Will your record stand the clossest of men? Will you can truthfully answer the foregoing in the affirmative I can offer you able to sell life insurance to all classes of men? Will you can truthfully answer the foregoing in the affirmative I can offer you a permanent and highly renumerative position in this city. Only ONE man wanted, but he must be the RIGHT one. Your letter will be regarded as confidential. Legitimate, box A 762 Herald, 280 B way.

MEN WANTED TO RECOME DRAFTSMEN. Salary, \$200 to \$300 monthly, when compensation to the process of the large to business. Gends the full particulars to V 715 Herald, 280 Wway.

OUNG man, over 2, to adjust claims and correspond on complaints. Catholic, Apply stating previous complexitient, nature of your and time employed, size full particulars to V 715 Herald, 280 Wway.

YOUNG man over 2, to adjust claims and your search of the provious complexitient, nature of your and time employed, size full particulars to V 715 Herald, 280 Wway.

YOUNG man, over 2, to adjust claims and your search of the provious complexitient, nature of your and interesting the provious complexitient, nature of your and time employed, size full particulars to V 715 Herald, 280 Wway.

SECURITY AND MERCHANDISE.
Corporation manufacturing specialty natented in United States and foreign countries realled through cigar, circ, jeweiry and novelty trade requires five high grade salesmen. Product is now ready for the market in large quantities. Large advertising campaign will be launched. We will sell a small block (\$50,000) of our capital stock on a commission basis through leads which we fursh, and we want real men. If you have earned \$5,000 a year or better call Monday morning at 10 o clock at 118 Lafayette st. 5th floor.

Instruction.

Instruction.

MEN WANTED TO BECOME DRAFTSMEN. Salary, \$250 to \$300 monthly, when competent characteristic from the salary. Addition position at above salary. Addition to position a above salary. Addition to position of the market in large quantities. Large advertising campaign will be launched. We will sell a small block (\$50,000) of our capital stock on a commission basis through leads which we furnish to follow the following the fol

SECURITY SALESMEN.

Wouldn't you like to offer for public subscription the shares of a financial institution whose officers and directors as well as every one clse PAYS in full for their shares with money?

Wouldn't you like to say there are no forty or sixty, per cent, promoter's commissions extracted before the money goes into the treasury—or after?

Wouldn't it help you to sell if you were able to say a National Bank was trustee of 51% of the common stock, and that such stock would ALWAYS be voted to enforce the corporation's policies? Wouldn't you like to prove to your own satisfaction that we can offer you an opportunity as above described?

Call or write for interview. CHARLES L. SANKEY, PROCTOR BUILDING, YONKERS, N. Y.

High class financial institution of well things class financial institution of well the control of the control

SECURITY SALESMAN. Nationally known company, con-troiling imperant industry by basic patents is selling participating pre-ferred issue with bonuses of common; money to be used for expansion pur-poses; live lead furnished. Call Room 615, 44 Beaver at.

SECURITIES SALES MANAGER.
Capable to organize sales force for a progressive industrial corporation. Man with ability can make a highly paid (commission) commercion where results will be appreciated and ability recognized. Telephone Murray Hir 2586 for appointment. SALESMENTO Vacancies oil, established organization: \$6,000 to \$12,000 a year is with merchants in all since foreign agencies with merchants in all since foreign agencies with merchants in all since foreign on commodity in great demand; a "real" opposite in the single for appropriate with the appreciated and shifty an opposite with the appreciated and shifty are commission. Telephone Murray 1002 Baltimore Heig. Change. Participated in a sell martising in the class of appreciated class and dentities; lemmediate, permanent, removerative work. State age. appreciated to the relationship therefore the permanent of the class of the permanent of the class of the cla

SPECIAL representative wanted in each town on big direct to consumer advertible campaign; experience not necessary; go d pay. EASTEIN COMPANY, Dept. NO. It is 117. North Station, Boston, Mass.

STOCK ROOM CLERK, about 50 years old, to assist in ordering and keeping stock in publishing firm, state religion, age and previous occupation. G 1251 tierald, Fulton st.

STORE CLERKS.
Experience in hardware and metal trades; excellent opportunity for able and willing men who desire advancement. Apply Mondo: at 10 A. M. 20-02 WHITE ST

YOUNG MEN WANTED. A nationally known accounting organization is selecting a limited number of young men to be trained for their practicing staff of accountants. These trained men earn up to \$300 a month

Agent from, 22 to 50 years preferred.

Applications received by fetter only, give-

CURWIN'S ACCOUNTANCY CO., AEOLIAN BUILDING, NEW YORK CITY.

YOUNG MAN. CRRISTIAN, IN STEAM-SHIP CLAIM DEPARTMENT: MUST HAVE KNOWLEDGE OF CLAIM WORK. WRITE, STATURG AGE, ENFERTESCE, SALARY, &C., R 733 HERALD, 29 BROAD WAY.

nccessary to qualify for examinations write for free information Box 238, Washington, D. C. MEN wanted for U. S. mail service: permanent; experience not required; correspondence course unnecessary. Write E. S. Bishop, Box 391, Joplin, Mo.

MEN-Age 17 to 55, experience unnecessary; travel; make secret investigations, reports; salaries; expenses. American Foreign De-tective Agency, 507 St. Louis. LEARN linotype operating; pays \$3,000 yearly; more than 1,000 have attended; cost \$200. Empire School, 133 East 16th st.

EMPLOYMENT AGENCIES.

Help Wanted Male-Domestic. WE need immediately several competent couples, cook and useful butler. Wettler's Agency, 20 West 43d st. COUPLES wanted immediately. Wettler's Agency, 20 West 43d st.

What Others Say About Results From Herald Want Ads

> No. 5. 413 Wi-154th-St., New York-City.

tion.

I want to thank The New York Herald for the position I have just received through its valuable advertising col-

Place All Your Want Ads in

THE NEW YORK HERALD

The New York Herald is the point of stact between the dependable ployee and the responsible employer.

BOND SALESMEN.

BOND SALESMEN.

Sigh arade bond salesmen, with unestioned credentials, required to handle
offering of foreign short term Treasy notes texternal) spiendid yield.

HARIS, MEARS & CO.,
72 Trinity place,
New York City,
Phone, Whitchell, 2315-6-7-8-9.

CANVASSERS—House to house canvassers wanted; good proposition; crew managers to be appointed; only live wires need apply; write, stating experience. Address Canvassers, 200 E, 23d st.

COUPLE; useful butler and chambermald, laundress permanent positions; out of town. Apply Mrs. William Graupe, 64 East 860, apartment 10B.

DO YOU KNOW? Do you KNOW wint is your greatest ability? To plan a successful life you MUST KNOW. The Life-Planning Method will teach you how to find your real inherent ability and plan accordingly. Write or call for folder H6, or call Bryant 5x8s for appointment. LIFE-PLANNING INSTITUTE, Room 818, 1472 Broadway, cor. 42d st., New York.

LRAFTSMAN, junior, outline drawing; optortunity for advancement. Reply, giving full particulars. Y 2172 Herald, 286 B way.

ELECTROTYPE SALESMAN, live wire, who can produce; fine opening is offered with first class house. D 2220 Herald, Herald sq.

ESTIMATOR printing plant. Christian firm; young, esperienced, understanding paper market, general office duties; one who can make catalogues; good correspondent; state-references; lowest salary. H. R., 613 Longace Bidg.

FURNITURE SALESMAN, retail installment experience, good salary, competent man. Mount Vernon Furniture Co., 37 South 4th av., Mount Vernon, New York.

GARDENER-Working gardener on private estate, must thoroughly understand flowers and vegetables; cottage, light, fuel supplied; no children: state age, nationality, references, wages expected. Box 144, Irvingtonon-Hudson, New York.

GARDENER wanted at White Plains; mar-ried man, whose wife will attend to laun-dry: English, Scotch or German preferred; summer and winter position; small family no objection. Apply Dr. Scott, 2064 5th av., near 127th st. GARDENER, German preferred; understand vegetables, lawns, chickens, furmace; gen-erally metal, private family, \$35 month good home; state age; references. A 2071 iforald, Herald sq.

GARDENER.

Married man wanted to take charge garden and greenbouse April 1; submit reformers with reply F. C. Stevens, Attlea, N. Y. GARDENER-Useful man to do all necessary work on small place; wages \$50 a month, with 4 poom apartment, fuel and light. F 2221 Heraid, Heraid aq.

GARDENER, useful, married, no children; furnished cottage; wages \$100 month. Call Monday morning, 624 Madison av., room 201. GOVERNMENT positions, auditors and rall-way mail clerks; hundreds needed; salaries si,440 to \$5,000; examinations soon; infor-mation free, Fuderal Institute, room 169 Washington, D. C.

HAIRDRESSERS, MARCEL WAVERS, Experienced all around man in large to to date 5th as, hairdressing paties, wonderful chance for right party, ROBERT, 500 STH AV.

HELP WANTED-MALE.

SOLE MANAGER for store handling food and general merchandise in a town of 25,000, near New York. A reasonable investment will be required. We want a man at \$50 per week, who is capable of carning more. Position requires a man of energy and trustworthiness, a man who can stand on his own feet and be his own boss. The policy of the concern requires an investment from the individual so that his whole hearted interest in the concern will be assured.

Reply by letter, giving age, experi-DANIEL H. MORGAN, D-2229 Herald, Herald sq.

Large corporation has an opening for a man from 30 to 40, who is honest, clean cut, ambitious, who is carefully looking about to better his position permanently, with a desire to be connected with an old established, substantial, high class business, and earn \$75 a week and upward. This position carries with it unlimited possibilities for future advancement; if you have made good it your present or last position and feel you measure up to our qualifications, call Room 201, 160 Pearl st. Call between 9 A. M. and 1 P. M.

We need the services of a clean living man (Gentile) of good standing and average ability, who is willing to work hard for good pay at the same time he is fitting himself for promotion to more important position with us. Call 10 A. M. Monday, Suite 1010, 25 W. 43d st.

MAN of middle age and good appearance and address wanted by large wholesale clothing house in reception room; must be capable of greeting and directing visitors courteously and intelligently; prefer man who has some income but wants to increase it in pleasant permanent position at moderate salary; state age, experience and salary expected. Box 8, E., 10 Union sq.

COUPLE, entire work in family of 2; garden, lawn, furnace, car, &c.; only first class help with reference need apply. Tel. Bayside 1018,

MEN AND WOMEN.

OFFICE Boy to make calls; opportunity; quick promotion. Pearsall, 41 Park row.

dry. English, Scotch or German praferred; summer and winter position; small family no objection. Apply Dr. Scott, 2004 5th average 127th st. GARDENER, single. Protestant, who understands hotheds, can grow vegetables and is willing to make himself generally useful on private estate in Westchester county. Apply Max Schling Seedsmen, Inc., 24 W. 59th st., N. Y. City.

PAPER SALESMEN WANTED, commission banis; state fully in letter experience and lines handled. O 2000 Herald, Harald aq.

PRESSERS, experienced, on cleaned and willing to make himself generally useful on private estate in Westchester county. Apply week, 12 o'clock Saturday; steady work, N. Y. City.

PRINTING EXECUTIVE FOREMAN experienced in commercial job work, an unusual opportunity; state experience and reference. V 713 Herald, 280 B way.

SALESMEN.

corporation gives the company the right of eminent domain as well as perpetual rights. The company is

SALESMEN (Sales Executives).

SALESMEN. THREE REAL SALESMEN.

SALESMEN.—Two active educated men for special work in New York and Connecticut; weekly advance and commission. Call 10 to 12, A. W. Ross, Dodd, Mead & Co., 449 4th av.

SALESMEN.—Having doubled our capacity we are open for two live salesmen; past experience in line of essential. Apply in person Livingston & Co., high grade paper box manufacturers, 250-28 West 27th.

SALESMANAGER, able build force quickly for new article selling on sight; drawing account, office and expenses to right party; state full experience and phone number. A 758 Herald, 289 Broadway.

Apply 58 Commercial as Greenhold, FalynSalesman, One who has following
IN PAPER BOX TRADE; SALARY AND
COMMISSION. BOX 336, 209 CABLE
BUILDING.

SALESMEN—Two experienced salesmen for
old established TAILORS' TRIMMING
house, for city and nearby trade; references
required. F 2217 Herald, Herald sq.

SALESMAN.
STOCK.
Producers who can close lies leads.
Suite 1108A, 43 Exchange Place.

A JOB THAT COUNTS and lets you go to bed nights, tired but happy, knowing you are giving yourself a SQUARE DEAL and winning the re-spect of others, by the importance and quality of your work. What other foun-dation is there for reif-respect and per-manent satisfaction?

is simple. It has always been, and always will be the same. Not easy—but SIMPLE. There is no new way, no pet system, no assortment of tricks that will win for you what men through all time have been able to earn only by SINCERE AMBITION and HARD WORK.

ta wide open for you. For that matter, it has always been that way. Maybe you have failed to see the chance shead of you, maybe it went by loo fast, maybe you UNDERESTIMATED your ABILITY, Here in the Business Builders there is an ideal opportunity for training and development in the bighest paid work in the world, that rewards SUCCESS will greater OPPORTUNITY all along the line.

WRITE YOUR OWN CHECK. The world pays high for the man who can deliver the goods, and now, as perhaps never before, will it give its rich rewards to the man who measures up in CHARACTER, KNOWLEDGE and ABILITY as a first class, dependable Salesman. That kind of a SALESMAN can write his own check, and there is no secret about the fact.

as in the past, men will be promoted from the Sales Force as fast as they qualify, with the many Sales Managing and Executive Positions that they are creating by the expansion of business through their work in the Financial Cumpaign. The opportunities are magnificent, and somewhere shead there will be GREATER RESPONSIBILITY and CREATER EARNINGS for YOU and for me, and many others.

THE CALL OF PROGRESS

Call between 9 A. M. and 2 P. M. to register for our meeting that explains your opportunity. Ask for Mr. Wells in the Reception Room on the 12th Plear.

HELP WANTED-MALE.

SECURITY SALESMAN.

We have several openings to a new high grade enterprise, paying 8% guaranteed; representatives this like given the opportunity of staying with general sales organization, ascellent on pertunity to the right men. Address Y 2159 Herald, 280 Il way.

SECURITY SALESMEN. In our organization we have an open-ing for three additional high grade, clean out men who are capable of handling a security of merit and on-which can stand an investigation leads furnished, liberal commission. Apply Room 62, 180 Broadway.

STOCK SALESMEN WANTED, five, for quick cleanup; first class oil proposition, very liberal commission; no advances, Y 2161 Herald, 280 Broadway.

TYPEWRITER SALESMAN.
DETAIL, TYPEWRITER SALESMAN
WANTED: SALARY AND COMMISSION:
EXPERIENCE NECESSARY.
ALLEN TYPEWRITER MEG. CO.,
BE NASSAU ST., NEW YORK.

7 YPIST, young man, circular work to "fart; some stienography and clerical; Christian; state galaxy desired, R 734 Herald, 250 Proceeding desired. R 734 Herald. 280 Drawleys.

Life Processing Street Control of the Control o

Unless you have definitely decided to

VOUNG MAN, Christian, wanted by whole-sale dry goods house; must be willing; good chance to learn the business, Repdy th full particulars to V 715 Herald, 280

RAILWAY MAIL CLERKS wanted; salary

EARN \$25 weekly, spare time, writing for newspapers, magazines, exp. unnec.; details free. Press Syndicate, 379, St. Louis, Mo.

THE NEW YORK HERALD Gentlemen:

I take great pleasure in saying The New York Herald can find a position for any one, and it is useless to try elevahere. I have been in New York State since 1904 and The Herald has always enabled me to find work. It is the only newspaper to look for a position.

Again thanking you for what you have done for me, Very truly yours, P. R. SMITH.

Telephone Worth 10,000